



Electronic Document Recording Solutions

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News in Brief

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COUNTY RECORDERS PRAISE IN GEO AT 39TH ANNUAL IACREOT CONFERENCE

Jim DeGaetano, Ingeo’s Vice President of Sales, recently attended the annual conference of the International Association of Clerks, Recorders, Election Officials and Treasurers (IACREOT) in Chicago. While sharing the benefits of Ingeo’s eRecording System with attendees, he was pleased to hear many praises and rave reviews.

“Many of the visitors to our booth were very satisfied Ingeo customers,” DeGaetano said. “They said that they ‘loved’ Ingeo and shared that they had fewer problems and higher quality service with Ingeo than with other vendors. In the time I was there, I didn’t hear one negative comment about our company.”

Some of the highlights include the following:

- Lancaster PA loves Ingeo. The Recorder of Deeds said her recording staff competes to grab the Ingeo documents first as they have better image quality and fewer errors, problems and rejections.
- Union NJ loves Ingeo. The County Clerk said she wants more documents from us. She wants to work with us to enable a variety of additional document types.
- St. Charles MO loves our service. Ingeo sends a high volume of documents but the Recorder of Deeds wants even more closing documents.
- Montgomery PA loves Ingeo. The Recorder of Deeds said she enjoys high volumes with Ingeo and asked that we contact her paper submitters so they can begin to e-record. She also asked to post our contact information on their website.

INGEO OPENS CALIFORNIA COUNTIES IN MULTI-COUNTY PORTALS TO SUBMITTERS

Ingeo recently began processing electronic real estate documents to counties registered with the new California portals. The first to receive Ingeo’s “live” documents were Kern and Fresno counties, which are part of the California e-Recording Transaction Network Authority (CeRTNA).



“Ingeo has been working for some time with the State’s Attorney General and the Department of Justice on an e-recording delivery

system,” said Karl Klessig, Ingeo’s CEO. “Although we have been recording in some California counties since 1997, we are excited about the opportunities these California portals offer for opening many more counties to our submitting customers.”

With the CeRTNA portal, Fresno and Kern are live now and San Joaquin and Santa Clara are scheduled for later this summer. San Bernardino, Santa Cruz, Monterey, Merced, El Dorado and Solano will follow later.

The other portal is SECURE, which is jointly owned and operated by Los Angeles, Orange, Riverside and San Diego counties, but is open to other counties. Currently, Santa Barbara, San Mateo, Sacramento, and Ventura have signed on.



INGEO PARTNERS WITH COMPUTER SOFTWARE ASSOCIATES TO OPEN MORE COUNTIES



Ingeo and Computer Software Associates (CSA), a leading provider of indexing and imaging software for county recorders, recently announced an integration partnership that provides counties with a faster, more efficient system for electronically recording real estate documents.

In this new alliance, Ingeo transfers documents from its nationwide submitter base to Document Pro, CSA's indexing and imaging software solution. Document Pro uses a new integrated review queue to accept e-documents from Ingeo.

"Ingeo supplies the submission side of the electronic document recording process and connects submitting customers to counties participating with CSA," said Karl Klessig, Ingeo's CEO. "But in most other venues, we provide a total services solution."

Ingeo's ability to integrate and adapt to almost any electronic recording configuration and requirement is a unique capability that has allowed Ingeo to rapidly expand electronic recording to more jurisdictions.

Headquartered in Billings, Montana, CSA counts more than 125 county customers in 10 states – Montana, Wyoming, Colorado, Washington, North Dakota, South Dakota, Kansas, Missouri, Minnesota, and Illinois.

As CSA expands, Ingeo's footprint of counties across the country also will grow," said Klessig. "We're looking forward to a long and beneficial relationship with CSA where both of our companies will continue to bring the benefits of e-recording to more and more customers, on both the county and submitting side."

In addition to CSA, Ingeo works with nearly all the major county recording system vendors, and now has integrated with more than 30 technology partners.

Ingeo also services a majority of the national submitters, including eight of the top ten and the majority of the top 30 lending institutions in the U.S. This is in addition to regional and local submitters in counties where Ingeo has county recording available.

INGEO'S COUNTY NETWORK REACHES POPULATION OF 120+ MILLION IN 28 STATES

Figures at the end of the second quarter of 2010 show Ingeo's e-recording network covers county populations in excess of 120 million in 28 states plus the District of Columbia. "We have 25 counties in our network with populations of more than 1 million," said Karl Klessig, Ingeo's CEO. "And eight more with significant populations in the queue to go live by the end of the year."

Ingeo has 342 counties in its network and offers submitting customers access to e-recording in more high population counties than any other vendor. "We currently cover more than 50 percent of the population in 11 states and more than 25 percent in another 14 states," Klessig said. "And we plan to expand our network by yearend to include more counties that will give us population coverage of more than 25 percent in 31 states," Klessig explained.

"Right now, with 120 million in coverage, Ingeo's e-recording is accessible to 40 percent of the U.S. population," Klessig said. "With our new counties targeted to go live by the end of 2010, our coverage will be nearly 56 percent," he commented.

INGEO TECHNOLOGY PARTNERS

ACS	Connor & Connor	Manatron	Saul's Creek
AmCad	Cott Systems	Mobilis / iCounty	Secure Portal
Aptitude Solutions	Document Technology Systems (DTS)	NETdata	Singer Software
BROWNtech	Exigent Technologies (ACS)	NewVision Systems	SIRE Technologies
Business Information Systems (BIS)	Fidlar Software	Optical Storage Solutions (OSS)/Landex	SoftPro
CeRTNA	Helion Software	Optimal Asset	SouthTech Systems
Communications Intelligence Corp. (CIC)	IT-Stability	Professional Document Systems (PDS)	Sunrise Systems
Computer Arts	Kuvera Enterprise Solutions	Record Fusion	TriMin Systems
Computer Software Associates (CSA)	Landata Systems	Rekon Technologies	Tyler (Eagle) Technologies

INGEO BUSINESS PARTNERS

American Title, Inc.	First American NDTs	Pierson Patterson
Corporation Service Company (CSC)	First American Reconveyance Services	Reliable Document Retrieval
Closetline, LLC	First American Title	ServiceLink
e-Docs Solutions, LLC	Lenders Service, Inc.	SoftPro
Equity Loan Services	Loan Care Servicing Center	SPL, Inc.
eRecord Central	LPS Default and Title	TD Service
Fidelity National Title	Morris-Griffin	Trustee Services
Fidelity National Financial	Nationwide Title Clearing	UPF Services
Financial Dimensions	NetDirector	UST Global
First American Document Solutions	Optimal Asset	Visionet Systems
First American Equity Loan Services	Orion Financial Group	

342 IN GEO AVAILABLE COUNTIES

Apache, AZ	Saguache, CO	Middlesex South, MA	Webster, MO	Berks, PA	Parker, TX
Cochise, AZ	San Juan, CO	Genesee, MI	Clark, NV	Bradford, PA	Scurry, TX
Coconino, AZ	San Miguel, CO	Ingham, MI	Nye, NV	Bucks, PA	Tarrant, TX
Graham, AZ	Weld, CO	Kent, MI	Washoe, NV	Lancaster, PA	Taylor, TX
Greenlee, AZ	Washington, DC	Macomb, MI	Hillsborough, NH	Lebanon, PA	Travis, TX
Maricopa, AZ	Bay, FL	Oakland, MI	Merrimack, NH	Lehigh, PA	Webb, TX
Mohave, AZ	Brevard, FL	Ottawa, MI	Sullivan, NH	Luzerne, PA	Wichita, TX
Navajo, AZ	Broward, FL	Blue Earth, MN	Atlantic, NJ	Monroe, PA	Williamson, TX
Yavapai, AZ	Charlotte, FL	Carver, MN	Burlington, NJ	Montgomery, PA	Salt Lake, UT
Yuma, AZ	Clay, FL	Clay, MN	Camden, NJ	Perry, PA	Washington, UT
Benton, AR	Duval, FL	Crow Wing, MN	Cape May, NJ	Philadelphia, PA	Weber, UT
Pulaski, AR	Escambia, FL	Dakota, MN	Cumberland, NJ	Tioga, PA	Fairfax, VA
Washington, AR	Hillsborough, FL	Martin, MN	Essex, NJ	Davidson, TN	Prince William, VA
Kern, CA	Lee, FL	McLeod, MN	Gloucester, NJ	Franklin, TN	Spotsylvania, VA
Los Angeles, CA	Leon, FL	Morrison, MN	Mercer, NJ	Greene, TN	Virginia Beach, VA
Orange, CA	Miami-Dade, FL	Pope, MN	Monmouth, NJ	Lawrence, TN	Franklin, WA
Riverside, CA	Nassau, FL	Renville, MN	Morris, NJ	Sevier, TN	King, WA
San Bernardino, CA	Orange, FL	Scott, MN	Ocean, NJ	Shelby, TN	Kitsap, WA
San Diego, CA	Palm Beach, FL	Sherburne, MN	Passaic, NJ	Union, TN	Pierce, WA
Santa Barbara, CA	Pinellas, FL	Wabasha, MN	Sussex, NJ	Van Buren, TN	Snohomish, WA
Ventura, CA	Polk, FL	Wadena, MN	Union, NJ	Washington, TN	Thurston, WA
Alamosa, CO	Santa Rosa, FL	Wright, MN	Bernalillo, NM	Williamson, TN	Yakima, WA
Arapahoe, CO	Suwannee, FL	Boone, MO	Dona Ana, NM	Wilson, TN	Brown, WI
Baca, CO	Champaign, IL	Buchanan, MO	Davidson, NC	Bastrop, TX	Chippewa, WI
Boulder, CO	Cook, IL	Cass, MO	Durham, NC	Bell, TX	Columbia, WI
Cheyenne, CO	DuPage, IL	Cedar, MO	Forsyth, NC	Bexar, TX	Dane, WI
Delta, CO	Kane, IL	Christian, MO	Guilford, NC	Brazoria, TX	Eau Claire, WI
Denver, CO	Kankakee, IL	Clay, MO	Johnston, NC	Cameron, TX	Kenosha, WI
Douglas, CO	Lake, IL	Dallas, MO	Mecklenburg, NC	Collin, TX	La Crosse, WI
Eagle, CO	McHenry, IL	Franklin, MO	New Hanover, NC	Dallas, TX	Milwaukee, WI
Gilpin, CO	McLean, IL	Greene, MO	Wake, NC	Denton, TX	Outagamie, WI
Huerfano, CO	Rock Island, IL	Jackson, MO	Allen, OH	Ector, TX	Ozaukee, WI
Jefferson, CO	Winnebago, IL	Johnson, MO	Clark, OH	Ft. Bend, TX	Portage, WI
Kiowa, CO	Allen, IN	Laclede, MO	Delaware, OH	Grayson, TX	Racine, WI
La Plata, CO	Iowa (97/99)	Lincoln, MO	Franklin, OH	Harris, TX	Rock, WI
Larimer, CO	Johnson, KS	Newton, MO	Licking, OH	Hays, TX	Sheboygan, WI
Lincoln, CO	Sedgwick, KS	Nodaway, MO	Richland, OH	Hidalgo, TX	St. Croix, WI
Mineral, CO	Wyandotte, KS	Platte, MO	Stark, OH	Jefferson, TX	Washington, WI
Otero, CO	Kennebec, ME	Polk, MO	Tulsa, OK	Midland, TX	Waukesha, WI
Pueblo, CO	Hampden, MA	St. Charles, MO	Jackson, OR	Montgomery, TX	Waupaca, WI
Routt, CO	Middlesex North, MA	St. Louis City, MO	Allegheny, PA	Nueces, TX	Winnebago, WI